

**INTERSHOP Communications AG**

Consolidated Balance Sheet

(IFRS, unaudited)

in EUR thousand

**December 31, 2018****December 31, 2017****ASSETS****Noncurrent assets**

Intangible assets	9.599	8.933
Property, plant and equipment	658	637
Other noncurrent assets	26	14
Deferred tax assets	67	637
	<u>10.350</u>	<u>10.221</u>

**Current assets**

Trade receivables	3.977	5.181
Other receivables and other assets	1.106	698
Cash and cash equivalents	7.224	8.949
	<u>12.307</u>	<u>14.828</u>

**TOTAL ASSETS****22.657** **25.049****SHAREHOLDERS' EQUITY AND LIABILITIES****Shareholders' equity**

Subscribed capital	34.852	31.683
Capital reserve	9.738	7.806
Other reserves	(30.944)	(24.159)
	<u>13.646</u>	<u>15.330</u>

**Noncurrent liabilities**

Liabilities to banks	1.547	1.787
Deferred revenue	146	223
	<u>1.693</u>	<u>2.010</u>

**Current liabilities**

Other current provisions	261	289
Liabilities to banks	1.500	1.000
Trade accounts payable	1.525	1.527
Income tax liabilities	27	230
Other current liabilities	2.268	2.993
Deferred revenue	1.737	1.670
	<u>7.318</u>	<u>7.709</u>

**TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES****22.657** **25.049**

**INTERSHOP Communications AG**Consolidated Statement of Comprehensive Income  
(IFRS, unaudited)

in EUR thousand	October 1 to December 31,		January 1 to December 31,	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
<b>Revenues</b>				
Software and Cloud Revenues	4.192	4.555	15.967	17.795
Servicerevenues	3.086	4.878	15.232	18.012
	<b>7.278</b>	<b>9.433</b>	<b>31.199</b>	<b>35.807</b>
<b>Cost of revenues</b>				
Cost of Revenues Software and Cloud	(1.856)	(1.627)	(6.874)	(6.910)
Cost of Revenues Service	(3.191)	(3.155)	(12.404)	(11.327)
	<b>(5.047)</b>	<b>(4.782)</b>	<b>(19.278)</b>	<b>(18.237)</b>
<b>Gross profit</b>	<b>2.231</b>	<b>4.651</b>	<b>11.921</b>	<b>17.570</b>
<b>Operating expenses, operating income</b>				
Research and development	(1.155)	(1.197)	(4.663)	(5.067)
Sales and marketing	(2.442)	(2.167)	(9.627)	(8.305)
General and administrative	(836)	(1.069)	(3.526)	(3.742)
Other operating income	81	84	205	220
Other operating expenses	(81)	(104)	(225)	(263)
	<b>(4.433)</b>	<b>(4.453)</b>	<b>(17.836)</b>	<b>(17.157)</b>
<b>Result from operating activities</b>	<b>(2.202)</b>	<b>198</b>	<b>(5.915)</b>	<b>413</b>
Interest income	8	2	12	6
Interest expense	(36)	(186)	(158)	(338)
<b>Financial result</b>	<b>(28)</b>	<b>(184)</b>	<b>(146)</b>	<b>(332)</b>
<b>Earnings before tax</b>	<b>(2.230)</b>	<b>14</b>	<b>(6.061)</b>	<b>81</b>
<b>Income taxes</b>	(594)	(662)	(681)	(745)
<b>Earnings after tax</b>	<b>(2.824)</b>	<b>(648)</b>	<b>(6.742)</b>	<b>(664)</b>
Other comprehensive income				
Exchange differences on translating foreign operations	(23)	(14)	(42)	(61)
<b>Other comprehensive income from exchange differences</b>	<b>(23)</b>	<b>(14)</b>	<b>(42)</b>	<b>(61)</b>
<b>Total comprehensive income</b>	<b>(2.847)</b>	<b>(662)</b>	<b>(6.784)</b>	<b>(725)</b>
Earnings per share (EUR, basic,diluted)	(0,08)	(0,02)	(0,20)	(0,02)

**INTERSHOP Communications AG**  
Consolidated Statement of Cash Flows  
(IFRS, unaudited)

in EUR thousand	January 1 to December 31, <b>2018</b>	<b>2017</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Earnings before tax	(6.061)	81
<i>Adjustments to reconcile net profit/loss to cash used in operating activities</i>		
Financial result	146	332
Depreciation and amortization	2.211	2.420
Other noncash expenses and income	0	(59)
<i>Changes in operating assets and liabilities</i>		
Accounts receivable	1.220	(129)
Other assets	(417)	(92)
Liabilities and provisions	(649)	(242)
Deferred revenue	(4)	(294)
<b>Net cash provided by (used in) operating activities before income tax and interest</b>	<b>(3.554)</b>	<b>2.017</b>
Interest received	12	6
Interest paid	(286)	(179)
Income taxes received	3	4
Income taxes paid	(317)	(156)
<b>Net cash provided by (used in) operating activities</b>	<b>(4.142)</b>	<b>1.692</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Payments for investments in intangible assets	(2.520)	(2.244)
Proceeds on disposal of equipment	3	28
Purchases of property and equipment	(350)	(352)
<b>Net cash provided by (used in) investing activities</b>	<b>(2.867)</b>	<b>(2.568)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Cash received from loan	1.500	0
Repayments of loans	(1.250)	(1.000)
Cash received for unregistered stock	5.133	0
Expenses of cash received for unregistered stock	(32)	0
<b>Net cash provided by (used in) financing activities</b>	<b>5.351</b>	<b>(1.000)</b>
Effect of change in exchange rates on cash	(67)	(73)
<b>Net change in cash and cash equivalents</b>	<b>(1.725)</b>	<b>(1.949)</b>
Cash and cash equivalents, beginning of period	8.949	10.898
<b>Cash and cash equivalents, end of period</b>	<b>7.224</b>	<b>8.949</b>

**INTERSHOP Communications AG**Consolidated Statement of Shareholders' Equity  
(IFRS, unaudited)

in EUR thousand	Common shares	Subscribed capital	Capital reserve	Other reserves			Total shareholders' equity
				Conversion reserve	Cumulative profit/loss	Cumulative currency differences	
<b>Balance January 1, 2018</b>	<b>31.683.484</b>	<b>31.683</b>	<b>7.806</b>	<b>(93)</b>	<b>(26.085)</b>	<b>2.019</b>	<b>15.330</b>
Total comprehensive income					(6.742)	(42)	(6.784)
Issue of new shares		3.168	1.932				5.100
<b>Balance December 31, 2018</b>	<b>31.683.484</b>	<b>34.851</b>	<b>9.738</b>	<b>(93)</b>	<b>(32.827)</b>	<b>1.977</b>	<b>13.646</b>
<b>Balance January 1, 2017</b>	<b>31.683.484</b>	<b>31.683</b>	<b>7.806</b>	<b>(93)</b>	<b>(25.421)</b>	<b>2.080</b>	<b>16.055</b>
Total comprehensive income					(664)	(61)	(725)
<b>Balance December, 2017</b>	<b>31.683.484</b>	<b>31.683</b>	<b>7.806</b>	<b>(93)</b>	<b>(26.085)</b>	<b>2.019</b>	<b>15.330</b>